



## THE KEITH CORPORATION



ALAN MARSHALL

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RETAIL DEVELOPMENT &  
BROKERAGE

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**A**lan Marshall joined The Keith Corporation in 2011. With 23 years of active experience in retail real estate, he focused his efforts on tenant representation, landlord representation, lease and contract negotiations, general brokerage and retail consulting. Current clients include Hobby Lobby, South Florida Retail Equities, Inc., Selwyn Fair, LLC, Fusion Bowl Asian Bistro and others.

Prior to joining The Keith Corporation, he successfully worked with some of Charlotte's top retail development and brokerage firms including Crosland, Grubb & Ellis Bissell Patrick, Clear Springs Development and Hill Partners. His experience includes leasing, sales, site acquisition and analysis, build-to-suits, disposition, as well as market analysis and planning for the retail components of master planned developments and redevelopments.

From the Landlord side, Mr. Marshall has transacted leases, sales, build-to-suits and ground leases with companies that include CVS, Family Dollar, McDonald's, Hickory Tavern, Wild Wing Cafe, Arizona Steakhouse, Red Bowl, Subway, Quizno's, Five Guys Burgers and Fries, Alltel Mobile, Verizon Wireless, Wachovia, Bank of America, Dollar Tree and Lowes Foods.

Mr. Marshall has been an active member of ICSC since 1994 and is a member of the Charlotte Region Commercial Board of Realtors. He is also a past member of Grubb & Ellis' National Retail Council.

He is an alumnus of Blue Ridge School in St. George, Virginia and a graduate of St. Andrews College in Laurinburg, North Carolina with a BA in Philosophy.

His community service includes being an active volunteer and past house leader for Habitat for Humanity, a leader for the SouthPark Campus project, and is the current campaign coordinator for The Keith Corporation's annual drive for the United Way.